

## Reviews, Customer Feedback and Testimonials

"We are very thankful for your graciousness and that you take our business to heart the way you do. Thanks for your partnership." **David Walczak, Eden Valley Growers, Inc.**

"WaudWare really does provide 7x24 support. We have used their software for many years, and whenever there has been a problem, we always get a call back very quickly ... even in the middle of the night. We are very happy with [WaudWare](#) and the [Produce Inventory Control System \(PICS\) software](#) and highly recommend them." **Mike Adamo, Chiovitti Banana**

"We purchased Produce Inventory Control System (PICS) software in 2009. Our old system had limited features and just couldn't facilitate our growth and expansion opportunities. We were also looking for traceability, the capability to manage our production lines, and eventually wireless and/or touchscreen hardware technology to streamline our operations. What we like about [PICS is that it handles our entire business operation \(purchasing, inventory, selling, accounting, production, traceability, etc.\)](#), and provides custom reporting to fulfill our specific requirements. What made the "go live" so successful was that we immediately saw an improvement over the previous system. That, combined with the preparation we undertook, and the experienced, service-oriented WaudWare team on-site for the transition, made everything seamless for our customers." **Marc Ross, Eli & Ali LLC**

"I like the new A/R Receipts screen with date filter. Right now we are entering the amount of the cheque under description, however, the filter button makes it much easier, and avoids typing errors. I just want to mention that I love your Produce Inventory Control System (PICS) software product. PICS is amazing and I love learning all the new enhancements you make. You guys are all great!" **Niki Tatangelo, Tatangelo's Wholesale Fruits & Vegetables**

"I would strongly encourage anyone seeking to enhance their inventory tracking and accounting systems to offer WaudWare the opportunity to provide solutions. I am confident they will provide the [best in service, knowledge and commitment](#) to your particular requirements." **Tom Niefer, CF Warehouse**

"Throughout the years Sarnia Produce has become the leading supplier of fresh fruits and vegetables in the Lambton County area. The company services numerous restaurants, stores, institutions, franchises, casinos and other related businesses in the area. It has achieved a customer base of over 400 accounts with more being added yearly.

Truckloads of fresh produce arrive daily ensuring that our customers receive the best possible product with a huge selection to choose from. Our warehouse offers four climate controlled refrigerated coolers allowing optimum storage to maintain freshness. Inventory is constantly rotated and turned over while carefully being monitored by our expert staff. If it's not fresh we won't ship it out! We are currently incorporating new inventory software - Produce Inventory Control System (PICS) - created by WaudWare which is [specifically designed for the produce industry](#). This will allow us to oversee all incoming and outgoing produce even more precisely." **Dean Troiani, Sarnia Produce Inc.**

"In our produce wholesale distribution business, we require both [systems](#) and [system support](#) that are fast. WaudWare, as a critical member of our team, has been providing both of these needs for many years. We are delighted with their products and services, and recommend them very highly. We are very satisfied with the results!" **Richard Chisholme, Chiovitti Banana**

"I have become quite comfortable and familiar with your [\[Produce Inventory Control System - PICS - software\] program](#) now and things are running smoothly. I would like to thank you both for your patience and professionalism. I look forward to the new year now that everything is in place." **Steve Moffat, North American Produce Buyers**

"Whenever we have a problem, or a new programming change that we want done in a hurry, WaudWare's response is fast. We are very happy with their [response time](#)." **Steve Bamford, Bamford Produce**

"Having gone through an absolute nightmare with Accpac and Epos, we cannot be happier with [WaudWare](#). The entire installation process and training was extremely well done. We are also very happy with [support](#) and the timely response to our problems." **Erin Lococo, Lococo's Fruit & Vegetables**

"North American Produce has been using Produce Inventory Control System (PICS) software from WaudWare since 2001. Steve Moffat (our controller) tells me that he is [very happy with the software and the tech support](#). In my business, whenever we have trouble with a vendor, I get involved. Since I have never been actively involved with WaudWare, I believe they are doing a great job." **Howard Davidson, North American Produce Buyers**

"I'm writing this testimonial about WaudWare because it is a great company to be involved with. The people at WaudWare are truly professional and they have a [great line of flexible products](#) to support your requirements now and into the future. Charles Waud is dedicated to the produce business. This gives you 24 hr. 7 days a week access to technical support if required. Our company has used Produce Inventory Control System (PICS) software for approximately 8 years now and we could not function without it. If we have a special request that we wanted the PICS system to perform, Charles and his team always figure out a way to deliver. We find PICS is flexible and adaptable. I would recommend this software to anyone in the produce business – large or small." **Albert Streef, Streef Produce Ltd.**

"[Charles and his talented team provide professional software and services](#) to the produce industry across North America. Of particular note is Charles' attention to detail and commitment to the client and their needs.

Never have I encountered such a gleaming example of a leader and firm that a) keeps up with the technology and standards their industry needs, b) actually listens to their customers, c) ensures each team member is properly focused, and d) appreciates and practices open communication and a positive work environment.

Customers, employees and consultants, such as myself, are grateful for having Charles and WaudWare on their side." **Phil Girouard, Compunite Enterprises**